



MAXIMIZE EFFICIENCY WITH STREAMLINED PROCESSES

By streamlining and automating your sales and catering processes, your staff is able to dedicate more time to selling and customer service. As a result, Delphi MPE allows you to respond faster to inquiries and manage and organize information more effectively, while you also save time and resources. Features and benefits include:

- ☒ **Increased productivity** as all account and contact information is available with a simple mouse click and users can create and send email directly from the application
- ☒ **Improved organizational efficiency** since all details of a booking can be seamlessly merged into proposals, contracts, resumes, production reports and forecasts
- ☒ **Better day-to-day organization** using the Daily Schedule which instantly prioritizes tasks, appointments and to-do lists
- ☒ **Comprehensive on-screen booking details** including daily, weekly and monthly views as well as quick-draw event bookings, capacity checks, second options, special notes, pop-up room details and space optimization tools
- ☒ **Enhanced ability to capture important meeting details** for prospective customers and track that group's history in the Meeting Profile, and instantly convert those profiles to bookings once you win the business

“Besides account knowledge and the ability to report on market segments, trends and how we can better allocate human sales and marketing dollars from what we are seeing in Delphi, we are getting our time back. Now we can reuse information and not reinvent the wheel.”

-Christine Lawson
Vice President of Sales
Kimpton Hotels & Restaurants

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